



WA

2025

AWARDS EDITION



Australian Solar Install Statistics and Insights

Statistics based on systems 100 kW and less



SOLARIS AWARDS

No. 1

0-100 kW

Perth Solar Force

0-15 kW

Perth Solar Force

15-40 kW

Perth Solar Force

40-100 kW

AGL

Batteries

Perth Solar Force



SOLARIS AWARDS
Top 5

	0-100 kW	0-15 kW	15-40 kW	40-100 kW	Battery
2	Solargain	Solargain	Positive Energy Solutions	Solargain	Plico Energy
3	Sunboost	Sunboost	PSW Energy	PV Spark	PSW Energy
4	PSW Energy	PSW Energy	Solargain	Sierra Technologies	Positive Energy Solutions
5	Positive Energy Solutions	Plico Energy	PV Spark	Energy Aware	Sunterra



SOLARIS AWARDS
Top 10

0-100 kW 0-15 kW 15-40 kW 40-100 kW Batteries

6	Plico Energy	Positive Energy Solutions	Sunboost	Perth Solar Force	Solargain
7	Hello Solar	Hello Solar	Energy Aware	Sunterra	Sunboost
8	Sunterra	Sunterra	Hello Solar	Regional Power Corporation	Solar Xcellence
9	Solar 365	Technaus Solar	Go Solar Group	Amanda Energy	TDG Solar
10	Technaus Solar	Solar 365	Sunterra	Solar 365	Technaus Solar



SOLAR AWARDS

Top 20

0-100 kW 0-15 kW 15-40 kW 40-100 kW Batteries

11	Go Solar Group	Go Solar Group	Blink Solar	Go Solar Group	Go Solar Group
12	PV Spark	Green Wiring	Solar Xcellence	AER Solar	Blink Solar
13	iGreenEnergy NSW	Consolidated Energy	Solar 2020	Todae Solar	Venergy
14	Blink Solar	iGreenEnergy NSW	Solar 365	GEM Energy	Solar 365
15	Zip Solar	Zip Solar	Solarmaxx	Zip Solar	Illumina Energy
16	Green Wiring	1 Solar Australia	Fullpower Electrics	WAAE Pty Ltd	PV Spark
17	Solar Xcellence	Blink Solar	Plico Energy	Echo Group	Solar 2020
18	Consolidated Energy	Pro Custom Energy	iGreenEnergy NSW	Technaus Solar	Pro Custom Energy
19	1 Solar Australia	Solar Xcellence	Regional Power Corporation	Hembrows Electrical	Green Wiring
20	Pro Custom Energy	Sunselect	WAAE Pty Ltd	Sunboost	1 Solar Australia



Your Offshore Recruitment Partner

Costs start at **\$1,900 / month** for a full time employee.

Full margin transparency and buy-out options available.

[Learn More](#)

WA - Battery Installation

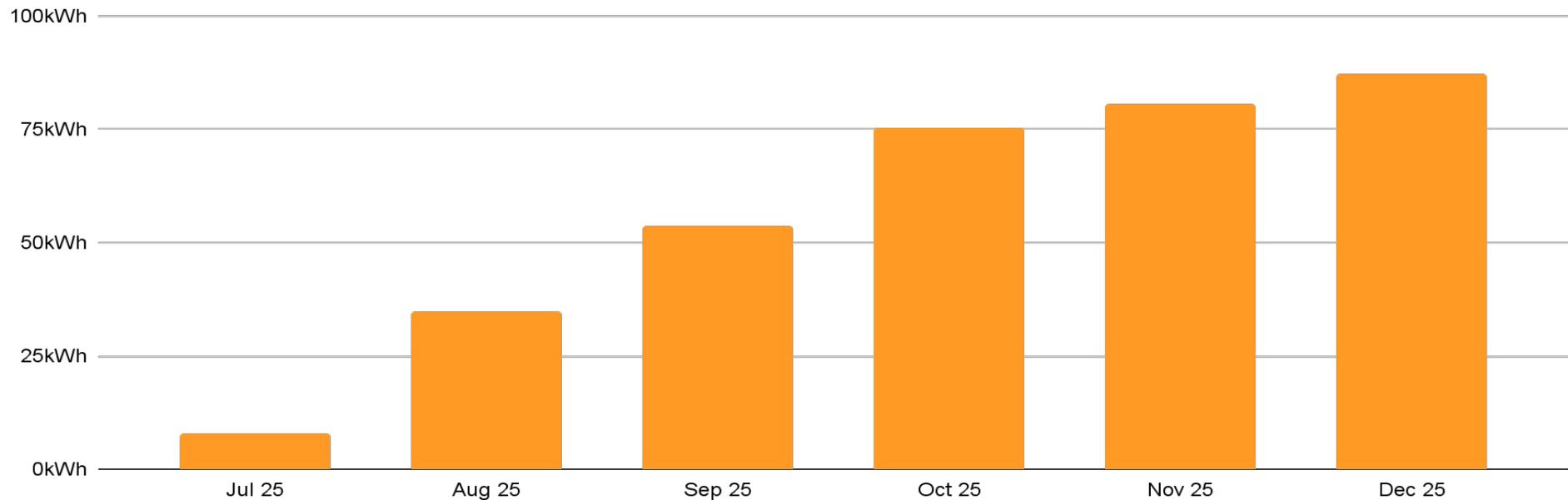
OVERVIEW

**IN 2025 , WE INSTALLED
339,587kWh OF BATTERIES
AND 19,192 SYSTEMS**

17.69kWh

Average System Size

This made up 9% of total installed volume nationwide

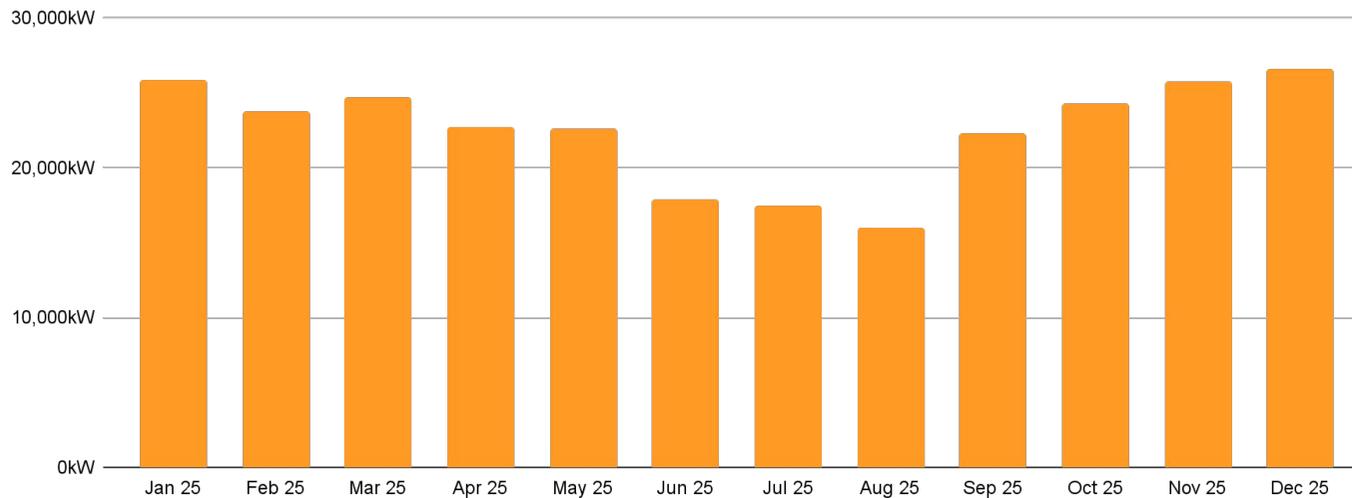
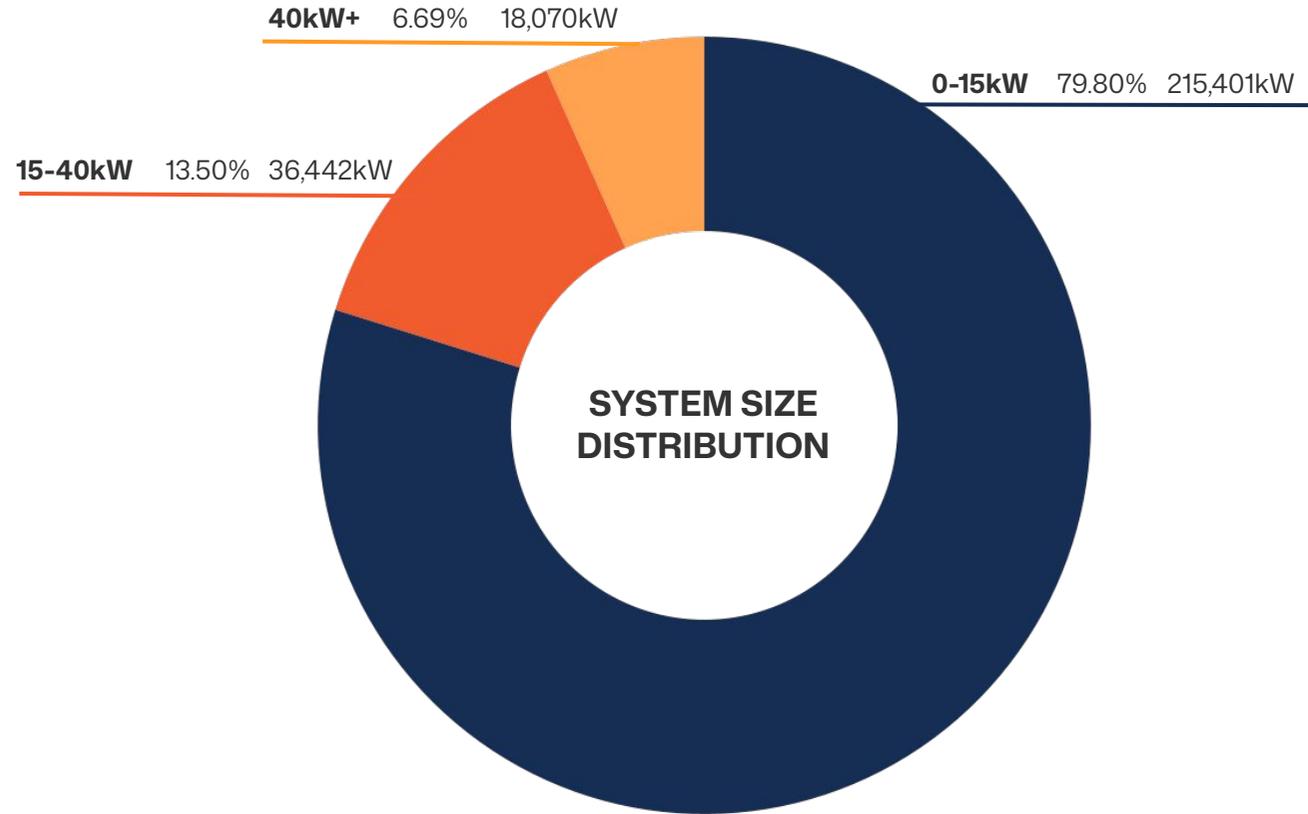


WA - Solar PV Installation

OVERVIEW

**IN 2025, WE INSTALLED
269,913kW OF SOLAR AND
30,678 SYSTEMS**

This made up 10% of total installed volume nationwide



-5.86%
Year-over-Year Variation

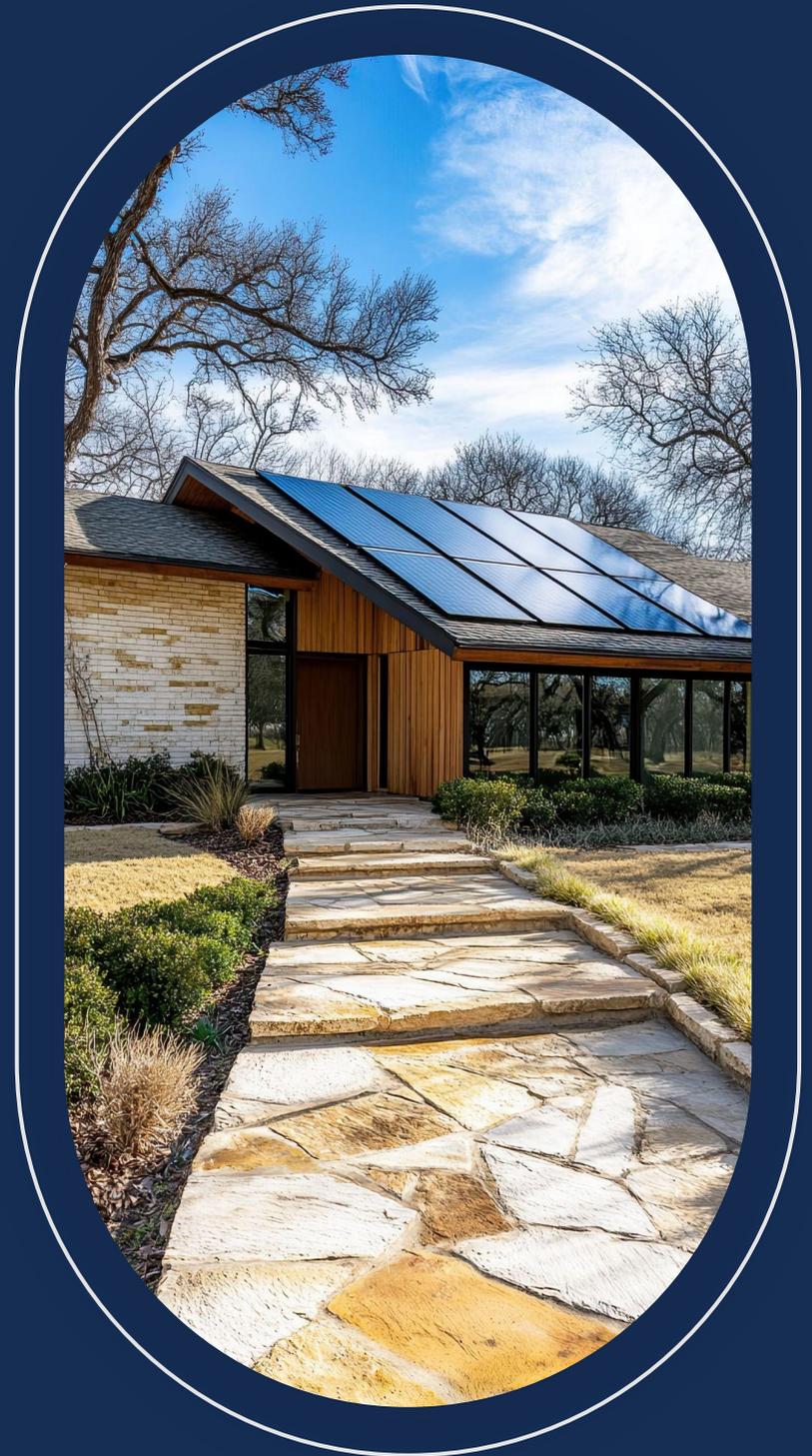


Your Residential Finance Partner

6.29% interest rate for residential
(7.34% comparison rate*)

[Calculate Your Financing](#)

*Comparison Rates based on \$30,000 green loan repaid over 60 months. WARNING: This comparison rate is true only for the example given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate.



BATTERY RETAILER LEADERBOARD

	Company	Volume	No. of Systems	Market Share
1	Perth Solar Force	16,077kWh	1,079	4.73%
2	Plico Energy	14,520kWh	941	4.28%
3	PSW Energy	10,398kWh	673	3.06%
4	Positive Energy Solutions	9,534kWh	572	2.81%
5	Sunterra	6,718kWh	480	1.98%

Western Australia

SOLAR RETAILER LEADERBOARD

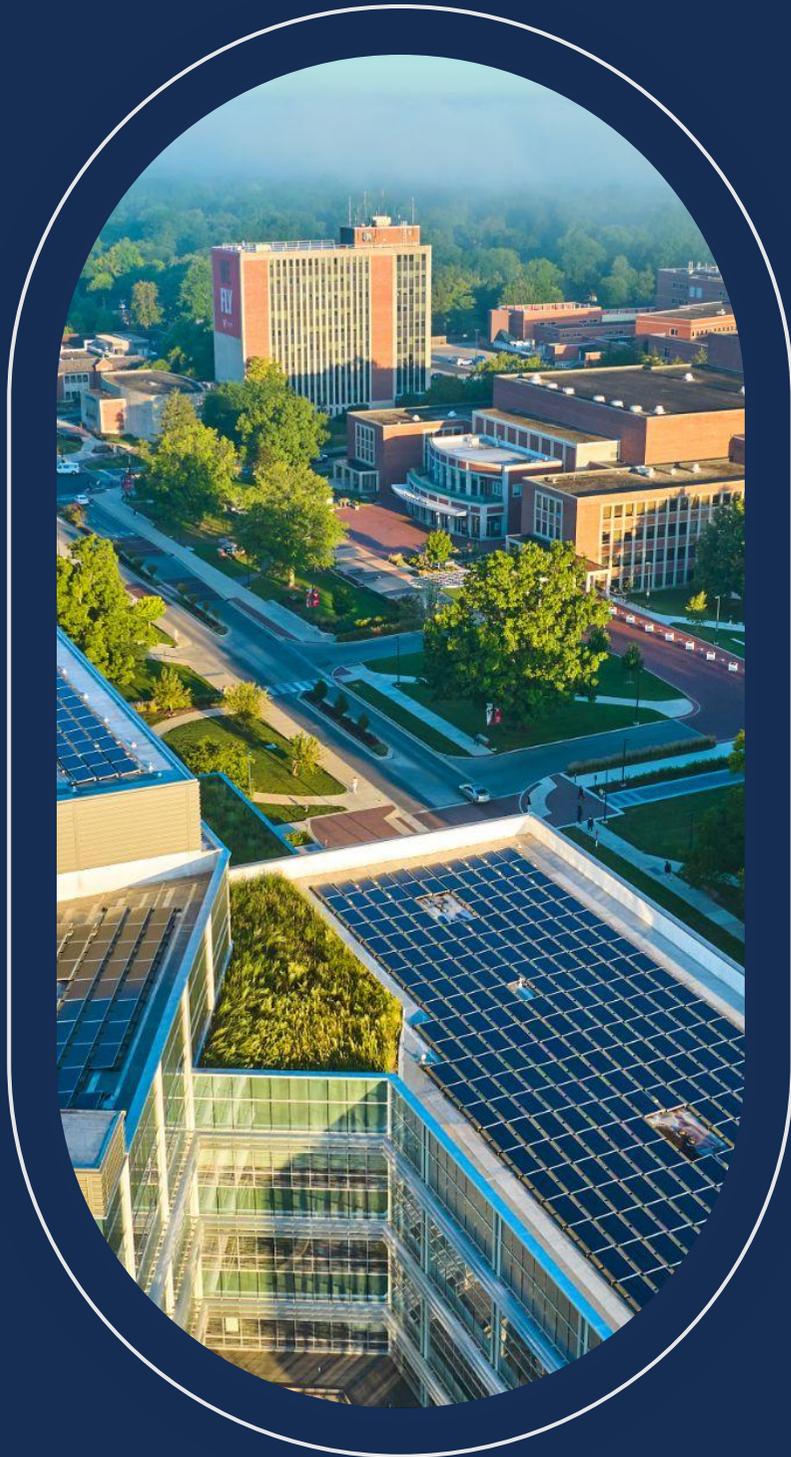
	Company	Volume	No. of Systems	Market Share
1	Perth Solar Force	13,105kW	1,713	4.86%
2	Solargain	8,018kW	1,041	2.97%
3	Sunboost	6,751kW	863	2.50%
4	PSW Energy	6,128kW	724	2.27%
5	Positive Energy Solutions	5,208kW	583	1.93%



Your Commercial Finance Partner

We will not be beaten on interest rates!

[Calculate Your Financing](#)



BATTERY STC LEADERBOARD

	Company	Volume (kWh)	Market Share
1	One Stop Warehouse Finance	69,792kWh	20.55%
2	Formbay Trading	58,184kWh	17.13%
3	Solsmart	30,904kWh	9.10%
4	Peter Maganiotis	25,479kWh	7.50%
5	Reta (Wa)	23,288kWh	6.86%

Western Australia

SOLAR STC LEADERBOARD

	Company	Volume	Market Share
1	One Stop Warehouse Finance	54,837kW	20.32%
2	Formbay Trading	47,542kW	17.61%
3	Peter Maganiotis	25,276kW	9.36%
4	Reta (WA)	23,756kW	8.80%
5	Solsmart	13,726kW	5.09%



AN IDEAL PARTNER FOR A SOLAR BUSINESS